

Grand Rapids Association of REALTORS®
Comparative Activity Report
DECEMBER 2010

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01/03/11

				# Current Listings	
Number of Licensees Receiving MLS Materials: 2,336				Residential	6,756
	<u>2010</u>	<u>% Diff</u>	<u>2009</u>	--Single Family	5,858
DECEMBER Listings	1,458	6.5-	1,559	--Condo	898
New Listings YTD	26,374	2.4-	27,023	--Other	0
				Res Income	318
				Farm/Ag	18
				Vacant Land	2,638
					9,730

DECEMBER SALES (including confidential sales at list price) - Pending Listings Included

				<u>2010</u>		<u>2009</u>	
HOMES (SF)	621	2.1	68,295,479	5.5	HOMES (SF)	608	64,683,747
HOMES (condo)	58	5.4	7,466,026	4.5	HOMES (condo)	55	7,141,400
HOMES (other)	0	.0	0	.0	HOMES (other)	2	131,000
MULTI (Up to 4)	39	5.4	20,818,112	1,175.1	MULTI (Up to 4)	37	1,632,551
MULTI (5+)	1	.0	229,900	.0	MULTI (5+)	0	0
FARMS	0	.0	0	.0	FARMS	0	0
VACANT	26	100.0	37,973,500	3,434.7	VACANT	13	1,074,299
TOTAL	745	4.1	134,783,017	80.5	TOTAL	715	74,662,997

DECEMBER TOTAL SALES (including confidential sales) - Pending Listings Included

				<u>2010</u>		<u>2009</u>	
HOMES	679	2.1	75,761,505	5.2	HOMES	665	\$ 71,956,147
All Others	66	32.0	59,021,512	2,080.4	All Others	50	2,706,850
	745	4.1	134,783,017	80.5		715	\$ 74,662,997

Year-to-Date SALES SALES (including confidential sales at list price) - Pending Listings Included

				<u>2010</u>		<u>2009</u>	
HOMES (SF)	9,345	8.7-	1,072,080,133	2.4-	HOMES (SF)	10,237	1,098,635,021
HOMES (condo)	891	21.8	107,399,563	17.5	HOMES (condo)	731	91,383,700
HOMES (other)	11	83.0-	807,445	60.8-	HOMES (other)	65	2,062,599
MULTI (Up to 4)	443	22.8-	41,840,687	57.3	MULTI (Up to 4)	574	26,596,475
MULTI (5+)	7	50.0-	1,699,700	58.4-	MULTI (5+)	14	4,090,000
FARMS	13	160.0	2,726,900	136.4	FARMS	5	1,153,400
VACANT	311	29.0	63,138,764	239.2	VACANT	241	18,612,939
TOTAL	11,021	7.1-	1,289,693,192	3.7	TOTAL	11,867	1,242,534,134

Year-to-Date SALES TOTAL SALES (including confidential sales) - Pending Listings Included

				<u>2010</u>		<u>2009</u>	
HOMES	10,247	7.1-	1,180,287,141	.9-	HOMES	11,033	\$ 1,192,081,320
All Others	774	7.1-	109,406,051	116.8	All Others	834	50,452,814
	11,021	7.1-	1,289,693,192	3.7		11,867	\$ 1,242,534,134

Statistics Based on Total Sales

DECEMBER

Year-to-Date

	<u>2010</u>		<u>2009</u>		<u>2010</u>		<u>2009</u>
Average Sale Overall	\$ 180,917	73.3	\$ 104,424		\$ 117,021	11.8	\$ 104,705
Average Home Sale	\$ 111,578	3.1	\$ 108,205		\$ 115,184	6.6	\$ 108,047

Year-to-Date SALES (including confidential sales at list price)- Adjusted for Sales Fallen Through

	2010				2009		
HOMES (SF)	9,387	10.3-	1,090,231,331	4.3-	HOMES (SF)	10,468	1,139,898,604
HOMES (condo)	934	14.6	110,527,346	11.3	HOMES (condo)	815	99,297,595
HOMES (other)	10	85.0-	712,750	69.3-	HOMES (other)	67	2,327,866
MULTI (Up to 4)	428	19.3-	40,511,505	68.2	MULTI (Up to 4)	531	24,078,323
MULTI (5+)	7	50.0-	1,561,900	57.9-	MULTI (5+)	14	3,713,300
FARMS	12	140.0	2,409,500	123.3	FARMS	5	1,079,000
VACANT	346	16.1	61,325,235	215.1	VACANT	298	19,458,462
TOTAL	11,124	8.8-	1,307,279,567	1.3	TOTAL	12,198	1,289,853,150

Year-to-Date TOTAL SALES (including confidential sales)- Adjusted for Sales Fallen Through

	2010				2009		
HOMES	10,331	8.9-	1,201,471,427	3.2-	HOMES	11,350	1,241,524,065
All Others	793	6.4-	105,808,140	118.9	All Others	848	48,329,085
	11,124	8.8-	1,307,279,567	1.3		12,198	1,289,853,150

Statistics Based on Total Sales - Adjusted for Sales Fallen Through

	Year-to-Date		
	2010		2009
Average Sale Overall	\$ 117,519	11.1	\$ 105,743
Average Home Sale	\$ 116,298	6.3	\$ 109,385

Financing Year-to-Date

	2010	2009
Type	%	%
Conv-Fixed Rate	11.5	3.0
Conv-Adj Rate	.1	.3
Cash	15.2	6.4
Land Contract	1.4	.7
PMI-Fixed Rate	.1	.0
PMI-Adj Rate	.0	.0
V.A.	.5	.1
F.H.A.	7.7	1.5
MSHDA	.1	.1
Farm Home	.1	.2
Fed Land Bank	.0	.0
Leased	.1	.3
Trade	.0	.1
Assumption	.0	.0
Not Broadcast	.0	.0
Other	62.5	90.9

2010 Sales of Residential Homes by Price Class

Type	<u>DECEMBER</u>	<u>%</u>	<u>YTD</u>	<u>%</u>
Under to 19,999	61	9.823	725	7.758
20,000 to 29,999	50	8.052	677	7.244
30,000 to 39,999	52	8.374	642	6.870
40,000 to 49,999	39	6.280	587	6.281
50,000 to 59,999	42	6.763	610	6.527
60,000 to 69,999	42	6.763	591	6.324
70,000 to 79,999	43	6.924	580	6.207
80,000 to 89,999	42	6.763	661	7.073
90,000 to 99,999	39	6.280	560	5.992
100,000 to 119,999	53	8.535	934	9.995
120,000 to 139,999	43	6.924	943	10.091
140,000 to 159,999	45	7.246	654	6.998
160,000 to 179,999	25	4.026	520	5.565
180,000 to 199,999	18	2.899	333	3.563
200,000 to 249,999	32	5.153	516	5.522
250,000 to 299,999	16	2.576	273	2.921
300,000 to 399,999	21	3.382	238	2.547
400,000 to 499,999	5	.805	113	1.209
500,000 to 599,999	6	.966	40	.428
600,000 to 699,999	3	.483	15	.161
700,000 to 799,999	1	.161	10	.107
800,000 to 899,999	0	.000	8	.086
900,000 to 999,999	1	.161	6	.064
1,000,000 or Over	0	.000	11	.118



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