## Grand Rapids Association of REALTORS® Comparative Activity Report August 2024

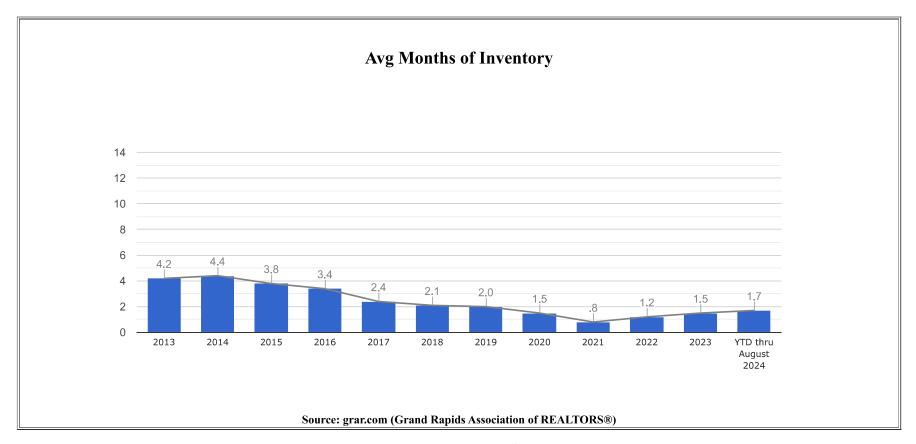
Note: This report reflects closed sales and current activity (sales written) in Muskegon County.

| August New Listings         | 2024  | 2023   | % Chg      | Curre            | nt Listings |         | Av    | g DOM           |         |
|-----------------------------|---|--------|------------|------------------|-------------|---------|-------|-----------------|---------|
| Residential                 | 292   | 265    | 10.2%      | Reside           | _           |         | 419   | 97              |         |
| Multi-Family                | 13  | 7      | 85.7%      | Multi-F          |             |         | 25    | 63              |         |
| Vacant Land                 | 25  | 37     | -32.4%     | Vacant Land      |             |         | 156   | 289             |         |
| YTD New Listings            |   |        |            | Total            |             |         | 600   |                 |         |
| Residential                 | 1,917   | 1,762  | 8.8%       | .o.a.            |             |         | 000   |                 |         |
| Multi-Family                | 71  | 89     | -20.2%     |                  |             |         |       |                 |         |
| Vacant Land                 | 281   | 287    | -2.1%      |                  |             |         |       |                 |         |
|                             | Months of Inventory of Homes Based on Pending Sales 1.9 |        |            |                  |             |         |       |                 |         |
| August CLOSED Sales         |   |        | 2024       |                  |             |         |       | 2023            |         |
|                             | Units   | % Chg  | Volum      | e % Chg          | Avg DOM     |         | Units | Volume          | Avg DOM |
| Residential                 | 224   | 8.2%   | 64,345,78  | 39 <b>15.2</b> % | 25          |         | 207   | 55,855,103      | 19      |
| Multi-Family                | 6   | -25.0% | 1,247,30   | 00 -2.9%         | 30          |         | 8     | 1,284,700       | 18      |
| Vacant Land                 | 26  | -7.1%  | 2,940,90   | 00 65.9%         | 112         |         | 28    | 1,772,400       | 118     |
| Total All Sales             | 256   | 5.3%   | 68,533,98  | 16.3%            |             |         | 243   | 58,912,203      |         |
| Year-to-Date CLOSED Sales   |   |        | 2024       |                  |             |         |       | 2023            |         |
|                             | Units   | % Chg  | Volum      | ie % Chg         |             |         | Units | Volume          |         |
| Residential                 | 1,491   | 5.6%   | 374,746,19 | 98 12.0%         |             |         | 1,412 | 334,530,544     |         |
| Multi-Family                | 37  | -39.3% | 10,619,55  | -21.2%           |             |         | 61    | 13,474,306      |         |
| Vacant Land                 | 186   | 10.7%  | 16,391,86  | 55 51.2%         |             |         | 168   | 10,842,300      |         |
| Total All Sales             | 1,714   | 4.4%   | 401,757,61 | .6 12.0%         |             |         | 1,641 | 358,847,150     |         |
| Stats based on CLOSED Sales |   |        |            |                  |             |         |       |                 |         |
|                             | August  |        |            | YEAR-TO-DATE     |             |         |       |                 |         |
|                             |   | 024    | 2023       | % Chg            |             | 2024    | 20:   |                 |         |
| Avg Home Sale               | 287,  |        | 269,831    | 6.5%             |             | 251,339 | 236,9 |                 |         |
| Avg Sale Overall            | 267,  | 711    | 242,437    | 10.4%            |             | 234,398 | 218,6 | 76 <b>7.2</b> % |         |

| August Pending Sales         | 2024   |        |             |              |         | 2023    |         |             |         |  |
|------------------------------|--------|--------|-------------|--------------|---------|---------|---------|-------------|---------|--|
|                              | Units  | % Chg  | Volume      | e % Chg      | Avg DOM |         | Units   | Volume      | Avg DOM |  |
| Residential                  | 219    | 7.4%   | 61,490,254  | 16.4%        | 25      |         | 204     | 52,838,822  | 20      |  |
| Multi-Family                 | 9      | 28.6%  | 3,051,500   | 226.4%       | 60      |         | 7       | 934,800     | 15      |  |
| Vacant Land                  | 23     | -48.9% | 1,578,200   |              | 85      |         | 45      | 3,951,349   | 251     |  |
| Total All Sales              | 251    | -2.0%  | 66,119,954  | 14.5%        |         |         | 256     | 57,724,971  |         |  |
| Year-to-Date PENDING Sales   |        |        | 2024        |              |         |         |         | 2023        |         |  |
|                              | Units  | % Chg  | Volume      | e % Chg      |         |         | Units   | Volume      |         |  |
| Residential                  | 1,606  | 1.6%   | 413,337,367 | 7.6%         |         |         | 1,580   | 384,130,191 |         |  |
| Multi-Family                 | 43     | -44.9% | 13,681,403  | 6.0%         |         |         | 78      | 12,910,746  |         |  |
| Vacant Land                  | 229    | 1.8%   | 21,493,808  | 12.2%        |         |         | 225     | 19,158,248  |         |  |
| Total All Sales              | 1,878  | 3%     | 448,512,578 | 7.8%         |         |         | 1,883   | 416,199,185 |         |  |
| Stats based on PENDING Sales |        |        |             |              |         |         |         |             |         |  |
|                              | August |        |             | YEAR-TO-DATE |         |         |         |             |         |  |
|                              | 20     | 024    | 2023        | % Chg        |         | 2024    | 2023    | % Chg       |         |  |
| Avg Home Sale                | 280,   | 777    | 259,014     | 8.4%         |         | 257,371 | 243,120 | 5.9%        |         |  |
| Avg Sale Overall             | 263,   | 426    | 225,488     | 16.8%        |         | 238,825 | 221,030 | 8.1%        |         |  |

2024 Sales of Residential Single Family Homes by Price Class

|                    |        | August |         |      |        | YTD  |         |      |
|--------------------|--------|--------|---------|------|--------|------|---------|------|
|                    | Closed | %      | Pending | %    | Closed | %    | Pending | %    |
| Under to 19,999    | 1      | .4     | 0       | .0   | 5      | .3   | 2       | .1   |
| 20,000 to 29,999   | 0      | .0     | 0       | .0   | 8      | .5   | 9       | .6   |
| 30,000 to 39,999   | 0      | .0     | 1       | .5   | 12     | .8   | 11      | .7   |
| 40,000 to 49,999   | 2      | .9     | 1       | .5   | 20     | 1.3  | 13      | .8   |
| 50,000 to 59,999   | 2      | .9     | 2       | .9   | 18     | 1.2  | 23      | 1.4  |
| 60,000 to 69,999   | 5      | 2.2    | 4       | 1.8  | 28     | 1.9  | 26      | 1.6  |
| 70,000 to 79,999   | 3      | 1.3    | 3       | 1.4  | 33     | 2.2  | 41      | 2.6  |
| 80,000 to 89,999   | 4      | 1.8    | 1       | .5   | 36     | 2.4  | 23      | 1.4  |
| 90,000 to 99,999   | 2      | .9     | 4       | 1.8  | 23     | 1.5  | 36      | 2.2  |
| 100,000 to 119,999 | 6      | 2.7    | 5       | 2.3  | 40     | 2.7  | 52      | 3.2  |
| 120,000 to 139,999 | 13     | 5.8    | 9       | 4.1  | 92     | 6.2  | 102     | 6.4  |
| 140,000 to 159,999 | 16     | 7.1    | 22      | 10.0 | 89     | 6.0  | 111     | 6.9  |
| 160,000 to 179,999 | 15     | 6.7    | 20      | 9.1  | 118    | 7.9  | 122     | 7.6  |
| 180,000 to 199,999 | 13     | 5.8    | 18      | 8.2  | 102    | 6.8  | 135     | 8.4  |
| 200,000 to 249,999 | 30     | 13.4   | 39      | 17.8 | 274    | 18.4 | 253     | 15.8 |
| 250,000 to 299,999 | 33     | 14.7   | 28      | 12.8 | 195    | 13.1 | 216     | 13.4 |
| 300,000 to 399,999 | 39     | 17.4   | 31      | 14.2 | 231    | 15.5 | 252     | 15.7 |
| 400,000 to 499,999 | 20     | 8.9    | 11      | 5.0  | 82     | 5.5  | 85      | 5.3  |
| 500,000 to 599,999 | 8      | 3.6    | 9       | 4.1  | 36     | 2.4  | 38      | 2.4  |
| 600,000 to 699,999 | 3      | 1.3    | 2       | .9   | 16     | 1.1  | 18      | 1.1  |
| 700,000 to 799,999 | 4      | 1.8    | 0       | .0   | 8      | .5   | 7       | .4   |
| 800,000 to 899,999 | 1      | .4     | 5       | 2.3  | 10     | .7   | 12      | .7   |
| 900,000 to 999,999 | 0      | .0     | 1       | .5   | 4      | .3   | 5       | .3   |
| 1,000,000 or over  | 4      | 1.8    | 3       | 1.4  | 11     | .7   | 14      | .9   |



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