

**Greater Regional Alliance of REALTORS®
Comparative Activity Report
January 2025**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

January New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	38	33	15.2%	Residential	72	86
Multi-Family	0	0	.0%	Multi-Family	1	108
Vacant Land	6	18	-66.7%	Vacant Land	42	282
YTD New Listings				Total	115	
Residential	38	33	15.2%			
Multi-Family	0	0	.0%			
Vacant Land	6	18	-66.7%			

Months of Inventory of Homes Based on Pending Sales 1.9

January CLOSED Sales	2025					2024		
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	36	12.5%	11,459,900	-6.6%	54	32	12,271,385	37
Multi-Family	1	.0%	180,000	12.5%	5	1	160,000	24
Vacant Land	9	125.0%	620,760	28.8%	206	4	481,900	173
Total All Sales	46	24.3%	12,260,660	-5.1%		37	12,913,285	

Year-to-Date CLOSED Sales	2025				2024	
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	36	12.5%	11,459,900	-6.6%	32	12,271,385
Multi-Family	1	.0%	180,000	12.5%	1	160,000
Vacant Land	9	125.0%	620,760	28.8%	4	481,900
Total All Sales	46	24.3%	12,260,660	-5.1%	37	12,913,285

Stats based on CLOSED Sales	January			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	318,331	383,481	-17.0%	318,331	383,481	-17.0%
Avg Sale Overall	266,536	349,008	-23.6%	266,536	349,008	-23.6%

January Pending Sales

	2025			2024				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	38	31.0%	12,084,649	44.7%	38	29	8,353,400	49
Multi-Family	0	.0%	0	.0%	0	0	0	0
Vacant Land	8	.0%	801,160	-42.6%	109	8	1,396,800	46
Total All Sales	46	24.3%	12,885,809	32.2%		37	9,750,200	

Year-to-Date PENDING Sales

	2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	38	31.0%	12,084,649	44.7%	29	8,353,400
Multi-Family	0	.0%	0	.0%	0	0
Vacant Land	8	.0%	801,160	-42.6%	8	1,396,800
Total All Sales	46	24.3%	12,885,809	32.2%	37	9,750,200

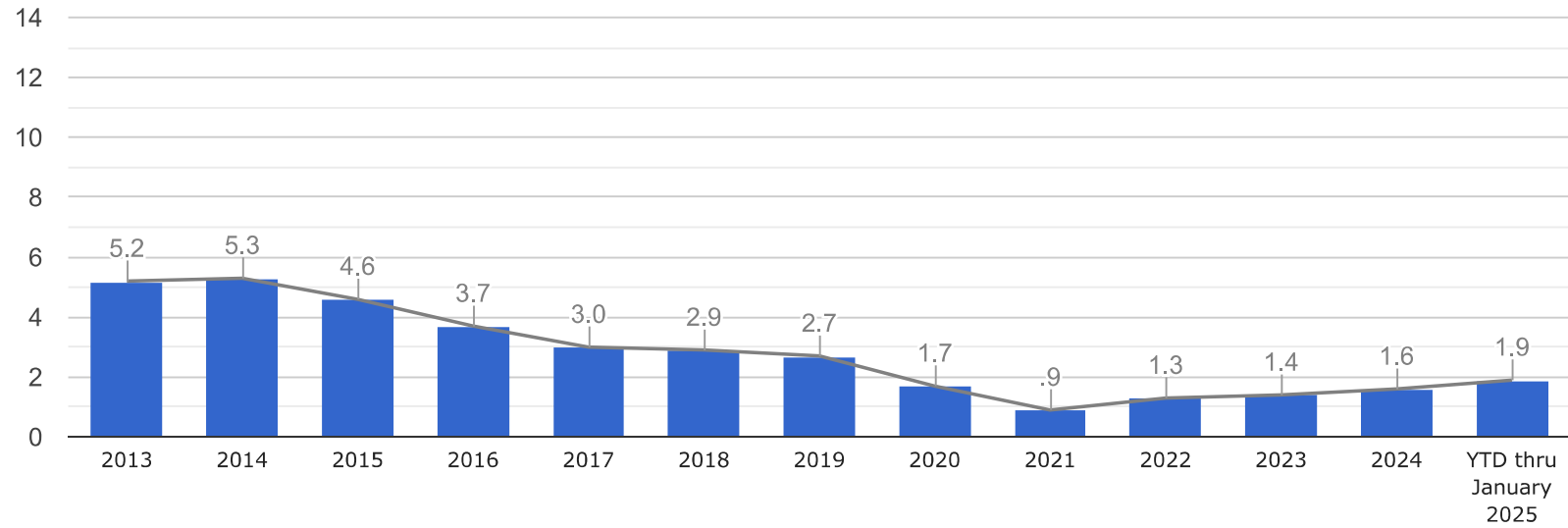
Stats based on PENDING Sales

	January			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	318,017	288,048	10.4%	318,017	288,048	10.4%
Avg Sale Overall	280,126	263,519	6.3%	280,126	263,519	6.3%

2025 Sales of Residential Single Family Homes by Price Class

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	1	2.8	0	.0	1	2.8	0	.0
100,000 to 119,999	0	.0	1	2.6	0	.0	1	2.6
120,000 to 139,999	2	5.6	0	.0	2	5.6	0	.0
140,000 to 159,999	1	2.8	0	.0	1	2.8	0	.0
160,000 to 179,999	1	2.8	1	2.6	1	2.8	1	2.6
180,000 to 199,999	4	11.1	5	13.2	4	11.1	5	13.2
200,000 to 249,999	4	11.1	6	15.8	4	11.1	6	15.8
250,000 to 299,999	6	16.7	7	18.4	6	16.7	7	18.4
300,000 to 399,999	9	25.0	11	28.9	9	25.0	11	28.9
400,000 to 499,999	2	5.6	4	10.5	2	5.6	4	10.5
500,000 to 599,999	5	13.9	1	2.6	5	13.9	1	2.6
600,000 to 699,999	1	2.8	1	2.6	1	2.8	1	2.6
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	1	2.6	0	.0	1	2.6
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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