

**Greater Regional Alliance of REALTORS®  
Comparative Activity Report  
January 2025**

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

<b>January New Listings</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	32	22	45.5%	Residential	63	89
Multi-Family	3	0	.0%	Multi-Family	6	87
Vacant Land	4	4	.0%	Vacant Land	53	189
<b>YTD New Listings</b>				<b>Total</b>	<b>122</b>	
Residential	32	22	45.5%			
Multi-Family	3	0	.0%			
Vacant Land	4	4	.0%			

Months of Inventory of Homes Based on Pending Sales 1.5

<b>January CLOSED Sales</b>	<b>2025</b>			<b>2024</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	32	18.5%	7,356,898	35.7%	43	27	5,422,570	38
Multi-Family	0	.0%	0	.0%	0	1	210,000	2
Vacant Land	7	250.0%	171,200	69.5%	53	2	101,000	60
<b>Total All Sales</b>	<b>39</b>	<b>30.0%</b>	<b>7,528,098</b>	<b>31.3%</b>		<b>30</b>	<b>5,733,570</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2025</b>			<b>2024</b>		
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Units</b>	<b>Volume</b>
Residential	32	18.5%	7,356,898	35.7%	27	5,422,570
Multi-Family	0	.0%	0	.0%	1	210,000
Vacant Land	7	250.0%	171,200	69.5%	2	101,000
<b>Total All Sales</b>	<b>39</b>	<b>30.0%</b>	<b>7,528,098</b>	<b>31.3%</b>	<b>30</b>	<b>5,733,570</b>

<b>Stats based on CLOSED Sales</b>	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>
Avg Home Sale	229,903	200,836	14.5%	229,903	200,836	14.5%
Avg Sale Overall	193,028	191,119	1.0%	193,028	191,119	1.0%

**January Pending Sales**

	2025			2024				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	43	4.9%	10,069,158	-19.8%	46	41	12,554,645	49
Multi-Family	1	.0%	150,000	.0%	2	0	0	0
Vacant Land	3	-25.0%	328,500	-38.2%	48	4	531,500	90
<b>Total All Sales</b>	<b>47</b>	<b>4.4%</b>	<b>10,547,658</b>	<b>-19.4%</b>		<b>45</b>	<b>13,086,145</b>	

**Year-to-Date PENDING Sales**

	2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	43	4.9%	10,069,158	-19.8%	41	12,554,645
Multi-Family	1	.0%	150,000	.0%	0	0
Vacant Land	3	-25.0%	328,500	-38.2%	4	531,500
<b>Total All Sales</b>	<b>47</b>	<b>4.4%</b>	<b>10,547,658</b>	<b>-19.4%</b>	<b>45</b>	<b>13,086,145</b>

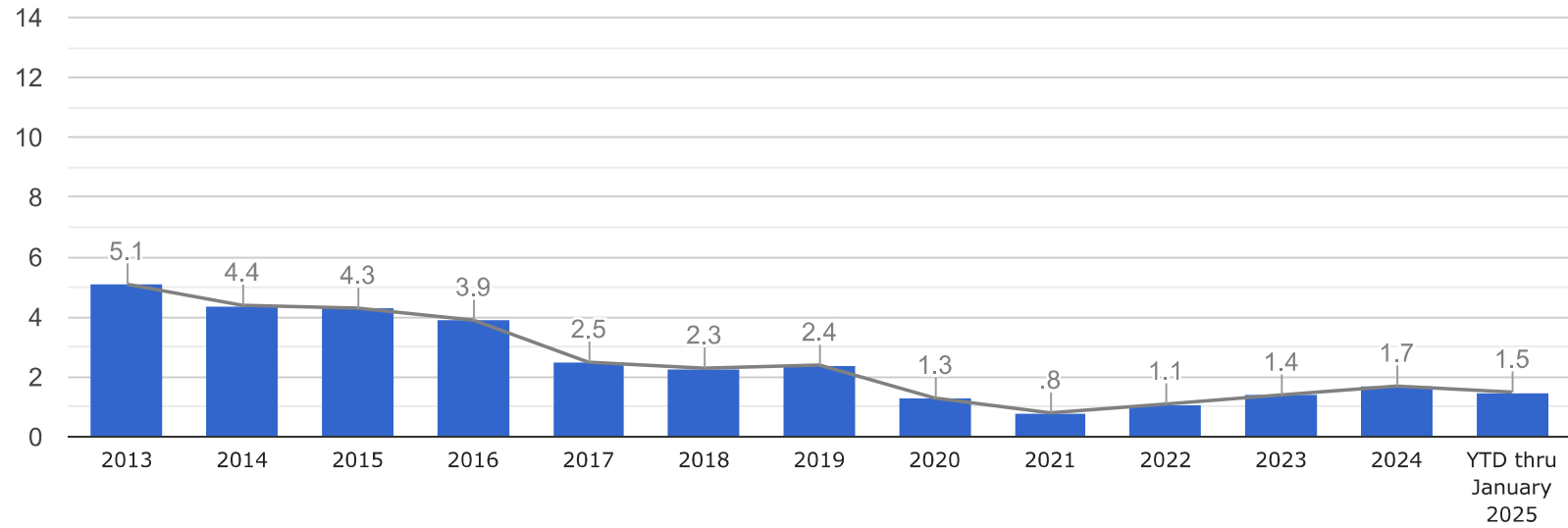
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	234,166	306,211	-23.5%	234,166	306,211	-23.5%
Avg Sale Overall	224,418	290,803	-22.8%	224,418	290,803	-22.8%

**2025 Sales of Residential Single Family Homes by Price Class**

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	1	2.3	0	.0	1	2.3
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.3	0	.0	1	2.3
70,000 to 79,999	0	.0	1	2.3	0	.0	1	2.3
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	2	6.3	0	.0	2	6.3	0	.0
120,000 to 139,999	1	3.1	3	7.0	1	3.1	3	7.0
140,000 to 159,999	4	12.5	1	2.3	4	12.5	1	2.3
160,000 to 179,999	5	15.6	5	11.6	5	15.6	5	11.6
180,000 to 199,999	4	12.5	8	18.6	4	12.5	8	18.6
200,000 to 249,999	4	12.5	3	7.0	4	12.5	3	7.0
250,000 to 299,999	4	12.5	9	20.9	4	12.5	9	20.9
300,000 to 399,999	6	18.8	10	23.3	6	18.8	10	23.3
400,000 to 499,999	2	6.3	1	2.3	2	6.3	1	2.3
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

# Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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