Greater Regional Alliance of REALTORS® Comparative Activity Report January 2025

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

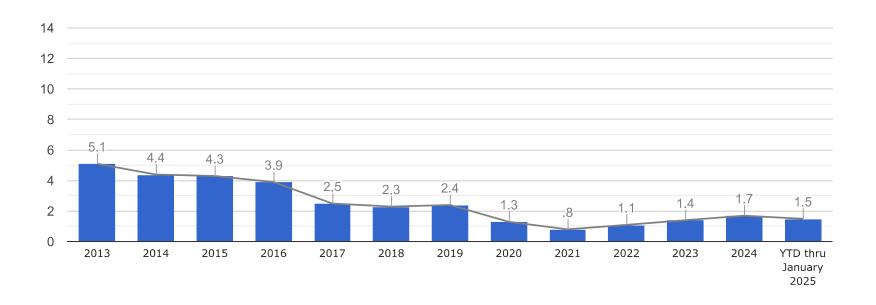
January New Listings 2025 2024 % Chg Current Listings Avy DM Residential 32 22 45,5% Residential 63 89 Multi-Family 6 87 Now Multi-Family 6 87 Vacant Land 53 189 189 189 YTD New Listings Total 122	· ·		, ,	,	,					
Residential 32 22 45,5% Residential 63 89 Multi-Family 6 87	January New Listings	2025	2024	% Chg	Curre	ent Listings		Avg	DOM	
Vacant Land 4 4 .0% Vacant Land 53 189 YTD New Listings Total 122 Total 122 Formal Science of Pending Sales 1.5 Multi-Family 3 0 .0% Months of Inventory of Homes Based on Pending Sales 1.5 January CLOSED Sales 2025 Months of Inventory of Homes Based on Pending Sales 1.5 January CLOSED Sales 2025 Avg DOM Units Volume Avg DoM Residential 32 18.5% 7,356,898 35.7% 43 27 5,422,570 38 Multi-Family 0 .0% 0 1 210,000 2 Vear-to-Date CLOSED Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Year-to-Date CLOSED Sales Units % Chg Volume % Chg Units Volume Residential 32 18.5% 7,356,898 35.7% 27		32		_		_				
YTD New Listings Total 122 Residential 32 22 45.5% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4% 45.4%	Multi-Family	3	0	.0%	Mu l ti-	Family		6	87	
Residential 32 22 45.5% Multi-Family 3 0 0.0% Months of Inventory of Homes Based on Pending Sales 1.5	Vacant Land	4	4	.0%	Vacan	t Land		53	189	
Residential 32 22 45.5% Multi-Family 3 0 0.0% Months of Inventory of Homes Based on Pending Sales 1.5	YTD New Listings				Total		-	122		
Multi-Family Vacant Land 3 0 .0% Vacant Land Months of Inventory of Homes Based on Pending Sales 1.5 Months of Inventory of Homes Based on Pending Sales 1.5 Months of Inventory of Homes Based on Pending Sales 1.5 Months of Inventory of Homes Based on Pending Sales 1.5 Months of Inventory of Homes Based on Pending Sales 1.5 Months of Inventory of Homes Based on Pending Sales 1.5 January CLOSED Sales 2024 Avg DOM Units Volume % Chg Avg DOM Units Volume Avg DOM Multi-Family 0 .0% 0 0 1 210,000 60 Year-to-Date CLOSED Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 5422,570 Year-to-Date CLOSED Sales Units % Chg Wolume % Chg Units Volume Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 27 5,422,570 <		32	22	45.5%						
Vacant Land 4 4 .0% Months of Inventory of Homes Based on Pending Sales 1.5 January CLOSED Sales 2025 Volume Months of Inventory of Homes Based on Pending Sales 1.5 Residential 32 18.5% Volume Poly % Chg Avg DOM Units Volume Poly Avg DOM Multi-Family 0 .0% 0 .0% 0 1 210,000 2 Vacant Land 7 250.0% 171,200 69.5% 53 2 101,000 60 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Year-to-Date CLOSED Sales 2025 2025 2024 Units Volume Poly Wolume Poly Volume Poly Volume Poly Yolume Poly 1 210,000 2 2 1 2 2 1 2 2 2 1 2 2 2 1 2 2 2 2 2 2 2 2 2 2 2 1										
Section Company CLOSED Sales Company C	•									
Residential 32 18.5% 7,356,898 35.7% 43 27 5,422,570 38 Multi-Family 0 .0% 0 .0% 0 1 210,000 2 Vacant Land 7 250.0% 171,200 69.5% 53 2 101,000 60 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 5 Year-to-Date CLOSED Sales 2025 2024 Units Volume % Chg Units Volume Volume Year-to-Date CLOSED Sales 27 5,422,570 5,422,570 Multi-Family 0 0 0 0 0 0 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1 210,000 1 1					Month	s of Inventory of	Homes Based	d on Pending S	Sales 1.5	
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Multi-Family Vacant Land 0 .0% 0 1 210,000 2 Vacant Land 7 250.0% 171,200 69.5% 53 2 101,000 60 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Year-to-Date CLOSED Sales 2025 2024 Units Wolume % Chg Units Volume Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%		Units	% Chg	Volum	e % Chg	Avg DOM		Units	Volume	Avg DOM
Vacant Land 7 250.0% 171,200 69.5% 53 2 101,000 60 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Year-to-Date CLOSED Sales Units % Chg Volume % Chg Units Volume Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14,5%	Residentia l	32	18.5%	7,356,89	8 35.7%	43		27	5,422,570	38
Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Year-to-Date CLOSED Sales 2025 2024 Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales January YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Multi-Family	0	.0%		0 .0%	0		1	210,000	2
Year-to-Date CLOSED Sales 2025 2024 Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales YEAR-TO-DATE YEAR-TO-DATE Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Vacant Land	7	250.0%	171,20	0 69.5%	53		2	101,000	60
Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales YEAR-TO-DATE YEAR-TO-DATE Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Total All Sales	39	30.0%	7,528,09	8 31.3%			30	5,733,570	
Residential 32 18.5% 7,356,898 35.7% 27 5,422,570 Multi-Family 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Year-to-Date CLOSED Sales			2025					2024	
Multi-Family Vacant Land 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales Stats based on CLOSED Sales YEAR-TO-DATE 2025 2024 % Chg 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%		Units	% Chg	Volum	e % Chg			Units	Volume	
Multi-Family Vacant Land 0 .0% 0 .0% 1 210,000 Vacant Land 7 250.0% 171,200 69.5% 2 101,000 Total All Sales Stats based on CLOSED Sales YEAR-TO-DATE YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Residential	32	18.5%	7,356,89	8 35.7%			27	5,422,570	
Total All Sales 39 30.0% 7,528,098 31.3% 30 5,733,570 Stats based on CLOSED Sales January YEAR-TO-DATE	Multi-Family		.0%							
Stats based on CLOSED Sales January YEAR-TO-DATE 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Vacant Land	7	250.0%	171,20	0 69.5%			2	101,000	
January YEAR-TO-DATE 2025 2024 % Chg 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Total All Sales	39	30.0%	7,528,09	8 31.3%			30	5,733,570	
2025 2024 % Chg 2025 2024 % Chg Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%	Stats based on CLOSED Sales									
Avg Home Sale 229,903 200,836 14.5% 229,903 200,836 14.5%										
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Avg Sale Overall 193,028 191,119 1.0% 193,028 191,119 1.0%	=						-	· ·		
	Avg Sale Overall	193,	028	191,119	1.0%		193,028	191,119	1.0%	

January Pending Sales			2025			2024				
	Units	% Chg	Volu	me % Chg	Avg DOM		Units	Volume	Avg DOM	
Residential	43	4.9%	10,069,	158 -19.8 %	46		41	12,554,645	49	
Multi-Family	1 3	.0% -25.0%	150, 328,	.0%	2		0	0	0	
Vacant Land				3,500 -38.2% -7,658 -19.4%	48		4	531,500	90	
Total All Sales	47	4.4%	10,547,0				45	13,086,145		
Year-to-Date PENDING Sales			2025					2024		
	Units	% Chg	Volu	me % Chg			Units	Volume		
Residential	43	4.9%	10,069,	-19.8 %			41	12,554,645		
Multi-Family	1	.0%	150,0	.0%			0	0		
Vacant Land	3	-25.0%	328,	-38.2 %			4	531,500		
Total All Sales	47	4.4%	10,547,0	658 -19.4%			45	13,086,145		
Stats based on PENDING Sales										
	January					YEAR-TO-DATE				
	20	025	2024	% Chg		2025	2024	% Chg		
Avg Home Sale	234,	166	306,211	- 23 . 5%		234,166	306,211	-23.5%		
Avg Sale Overall	224,	418	290,803	- 22.8%		224,418	290,803	- 22.8%		

2025 Sales of Residential Single Family Homes by Price Class

		Januar	у			YTD		
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	1	2.3	0	.0	1	2.3
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	1	2.3	0	.0	1	2.3
70,000 to 79,999	0	.0	1	2.3	0	.0	1	2.3
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	2	6.3	0	.0	2	6.3	0	.0
120,000 to 139,999	1	3.1	3	7.0	1	3.1	3	7.0
140,000 to 159,999	4	12.5	1	2.3	4	12.5	1	2.3
160,000 to 179,999	5	15.6	5	11.6	5	15.6	5	11.6
180,000 to 199,999	4	12.5	8	18.6	4	12.5	8	18.6
200,000 to 249,999	4	12.5	3	7.0	4	12.5	3	7.0
250,000 to 299,999	4	12.5	9	20.9	4	12.5	9	20.9
300,000 to 399,999	6	18.8	10	23.3	6	18.8	10	23.3
400,000 to 499,999	2	6.3	1	2.3	2	6.3	1	2.3
500,000 to 599,999	0	.0	0	.0	0	.0	0	.0
600,000 to 699,999	0	.0	0	.0	0	.0	0	.0
700,000 to 799,999	0	.0	0	.0	0	.0	0	.0
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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