

**Greater Regional Alliance of REALTORS®  
Comparative Activity Report  
January 2025**

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

<b>January New Listings</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>Current Listings</b>	<b>Avg DOM</b>	
Residential	234	201	16.4%	Residential	367	81
Multi-Family	6	3	100.0%	Multi-Family	11	140
Vacant Land	17	25	-32.0%	Vacant Land	128	301
<b>YTD New Listings</b>				<b>Total</b>	<b>506</b>	
Residential	234	201	16.4%			
Multi-Family	6	3	100.0%			
Vacant Land	17	25	-32.0%			

Months of Inventory of Homes Based on Pending Sales 1.9

<b>January CLOSED Sales</b>	<b>2025</b>			<b>2024</b>				
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>	<b>Avg DOM</b>	<b>Units</b>	<b>Volume</b>	<b>Avg DOM</b>
Residential	158	2.6%	69,102,576	7.6%	41	154	64,221,138	35
Multi-Family	1	-66.7%	298,500	-88.3%	19	3	2,555,000	43
Vacant Land	15	-11.8%	3,589,384	-9%	60	17	3,621,803	166
<b>Total All Sales</b>	<b>174</b>	<b>.0%</b>	<b>72,990,460</b>	<b>3.7%</b>		<b>174</b>	<b>70,397,941</b>	

<b>Year-to-Date CLOSED Sales</b>	<b>2025</b>			<b>2024</b>			
	<b>Units</b>	<b>% Chg</b>	<b>Volume</b>	<b>% Chg</b>		<b>Units</b>	<b>Volume</b>
Residential	158	2.6%	69,102,576	7.6%		154	64,221,138
Multi-Family	1	-66.7%	298,500	-88.3%		3	2,555,000
Vacant Land	15	-11.8%	3,589,384	-9%		17	3,621,803
<b>Total All Sales</b>	<b>174</b>	<b>.0%</b>	<b>72,990,460</b>	<b>3.7%</b>		<b>174</b>	<b>70,397,941</b>

<b>Stats based on CLOSED Sales</b>	<b>January</b>			<b>YEAR-TO-DATE</b>		
	<b>2025</b>	<b>2024</b>	<b>% Chg</b>	<b>2025</b>	<b>2024</b>	<b>% Chg</b>
Avg Home Sale	437,358	417,020	4.9%	437,358	417,020	4.9%
Avg Sale Overall	419,485	404,586	3.7%	419,485	404,586	3.7%

**January Pending Sales**

	2025			2024				
	Units	% Chg	Volume	% Chg	Avg DOM	Units	Volume	Avg DOM
Residential	191	1.1%	78,700,526	1.4%	57	189	77,627,871	45
Multi-Family	2	-50.0%	594,900	-59.5%	89	4	1,469,700	49
Vacant Land	16	.0%	3,102,060	25.5%	74	16	2,472,700	179
<b>Total All Sales</b>	<b>209</b>	<b>.0%</b>	<b>82,397,486</b>	<b>1.0%</b>		<b>209</b>	<b>81,570,271</b>	

**Year-to-Date PENDING Sales**

	2025			2024		
	Units	% Chg	Volume	% Chg	Units	Volume
Residential	191	1.1%	78,700,526	1.4%	189	77,627,871
Multi-Family	2	-50.0%	594,900	-59.5%	4	1,469,700
Vacant Land	16	.0%	3,102,060	25.5%	16	2,472,700
<b>Total All Sales</b>	<b>209</b>	<b>.0%</b>	<b>82,397,486</b>	<b>1.0%</b>	<b>209</b>	<b>81,570,271</b>

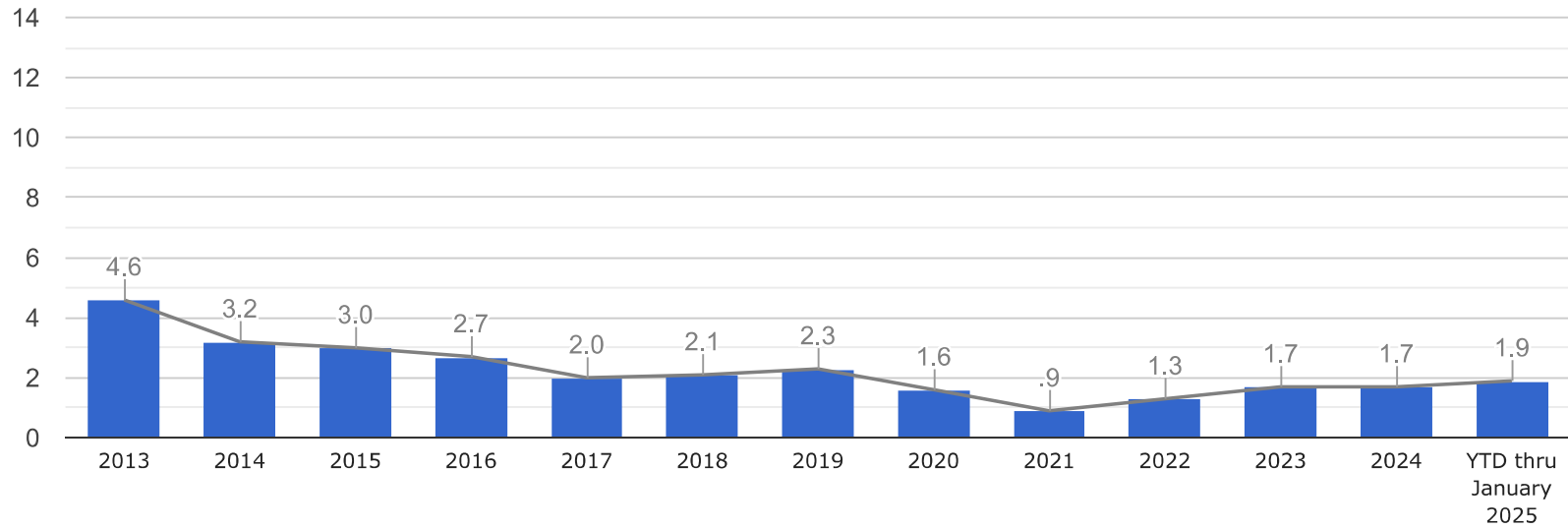
**Stats based on PENDING Sales**

	January			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	412,045	410,729	.3%	412,045	410,729	.3%
Avg Sale Overall	394,246	390,288	1.0%	394,246	390,288	1.0%

**2025 Sales of Residential Single Family Homes by Price Class**

	January				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	1	.6	0	.0	1	.6	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	0	.0	0	.0	0	.0	0	.0
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	0	.0	0	.0	0	.0
120,000 to 139,999	0	.0	1	.5	0	.0	1	.5
140,000 to 159,999	0	.0	1	.5	0	.0	1	.5
160,000 to 179,999	0	.0	1	.5	0	.0	1	.5
180,000 to 199,999	1	.6	1	.5	1	.6	1	.5
200,000 to 249,999	14	8.9	12	6.3	14	8.9	12	6.3
250,000 to 299,999	23	14.6	34	17.8	23	14.6	34	17.8
300,000 to 399,999	54	34.2	61	31.9	54	34.2	61	31.9
400,000 to 499,999	29	18.4	45	23.6	29	18.4	45	23.6
500,000 to 599,999	19	12.0	16	8.4	19	12.0	16	8.4
600,000 to 699,999	9	5.7	9	4.7	9	5.7	9	4.7
700,000 to 799,999	2	1.3	5	2.6	2	1.3	5	2.6
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	6	3.8	5	2.6	6	3.8	5	2.6

# Avg Months of Inventory



Source: [grar.com](http://grar.com) (Greater Regional Alliance of REALTORS®)

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