

**Greater Regional Alliance of REALTORS®**  
**Comparative Activity Report**  
**March 2025**

Note: This report reflects closed sales and current activity (sales written) in Barry County.

March New Listings	2025	2024	% Chg	Current Listings		Avg DOM
Residential	81	60	35.0%	Residential	78	69
Multi-Family	0	1	.0%	Multi-Family	2	85
Vacant Land	9	13	-30.8%	Vacant Land	43	292
YTD New Listings				Total	123	
Residential	162	142	14.1%			
Multi-Family	2	1	100.0%			
Vacant Land	17	46	-63.0%			

Months of Inventory of Homes Based on Pending Sales 1.3

March CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	41	-8.9%	12,310,350	-26.4%	45	45	16,733,643	27
Multi-Family	1	.0%	255,000	.0%	3	0	0	0
Vacant Land	7	-22.2%	876,400	-22.8%	136	9	1,134,500	81
<b>Total All Sales</b>	<b>49</b>	<b>-9.3%</b>	<b>13,441,750</b>	<b>-24.8%</b>		<b>54</b>	<b>17,868,143</b>	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	110	-.9%	34,125,902	-11.6%	111	38,593,800
Multi-Family	2	100.0%	435,000	171.9%	1	160,000
Vacant Land	21	16.7%	2,608,660	-3.0%	18	2,688,400
<b>Total All Sales</b>	<b>133</b>	<b>2.3%</b>	<b>37,169,562</b>	<b>-10.3%</b>	<b>130</b>	<b>41,442,200</b>

Stats based on CLOSED Sales	2025	March	2024	% Chg	YEAR-TO-DATE	2025	2024	% Chg
Avg Home Sale	300,252		371,859	-19.3%		310,235	347,692	-10.8%
Avg Sale Overall	274,321		330,892	-17.1%		279,470	318,786	-12.3%

**March Pending Sales**

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	58	26.1%	18,721,400	14.9%	46	16,289,237	17
Multi-Family	1	.0%	185,000	.0%	0	0	0
Vacant Land	5	-37.5%	842,500	2.5%	8	822,000	26
Total All Sales	64	18.5%	19,748,900	15.4%	54	17,111,237	

**Year-to-Date PENDING Sales**

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	140	11.1%	43,474,149	3.3%	126	42,102,802	
Multi-Family	2	.0%	439,900	.0%	0	0	
Vacant Land	18	-33.3%	2,676,560	-15.2%	27	3,156,600	
Total All Sales	160	4.6%	46,590,609	2.9%	153	45,259,402	

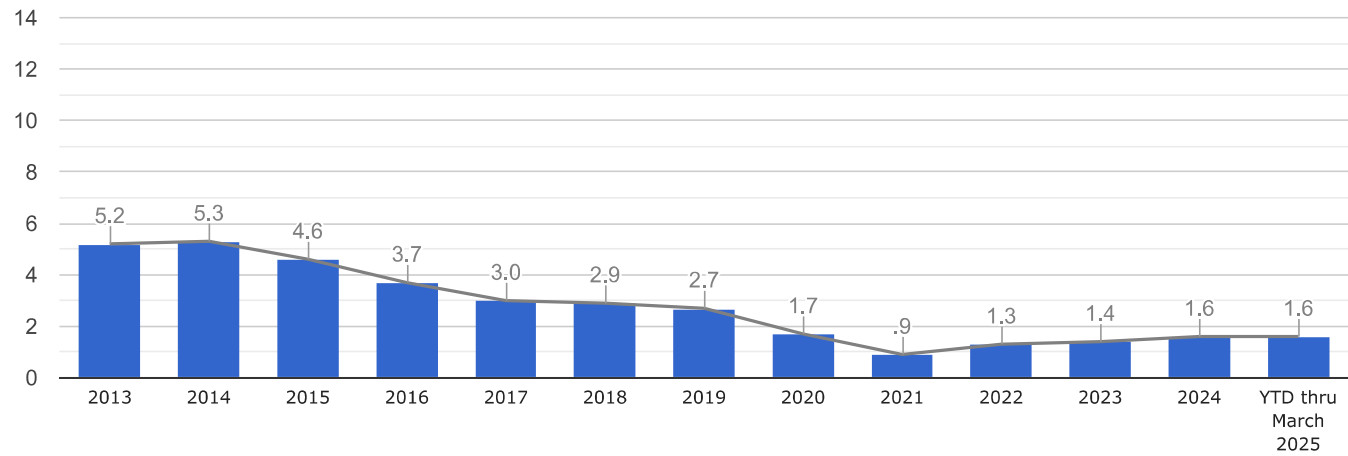
**Stats based on PENDING Sales**

	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	322,783	354,114	-8.8%	310,530	334,149	-7.1%
Avg Sale Overall	308,577	316,875	-2.6%	291,191	295,813	-1.6%

# 2025 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	2	4.9	1	1.7	2	1.8	2	1.4
60,000 to 69,999	0	.0	0	.0	0	.0	0	.0
70,000 to 79,999	0	.0	0	.0	0	.0	0	.0
80,000 to 89,999	0	.0	2	3.4	0	.0	3	2.1
90,000 to 99,999	1	2.4	1	1.7	2	1.8	1	.7
100,000 to 119,999	1	2.4	1	1.7	1	.9	4	2.9
120,000 to 139,999	0	.0	0	.0	2	1.8	0	.0
140,000 to 159,999	1	2.4	2	3.4	3	2.7	3	2.1
160,000 to 179,999	0	.0	2	3.4	2	1.8	3	2.1
180,000 to 199,999	5	12.2	4	6.9	13	11.8	14	10.0
200,000 to 249,999	9	22.0	11	19.0	18	16.4	27	19.3
250,000 to 299,999	8	19.5	5	8.6	22	20.0	20	14.3
300,000 to 399,999	5	12.2	14	24.1	21	19.1	34	24.3
400,000 to 499,999	4	9.8	7	12.1	12	10.9	15	10.7
500,000 to 599,999	1	2.4	5	8.6	6	5.5	7	5.0
600,000 to 699,999	2	4.9	2	3.4	3	2.7	3	2.1
700,000 to 799,999	2	4.9	0	.0	2	1.8	2	1.4
800,000 to 899,999	0	.0	1	1.7	0	.0	2	1.4
900,000 to 999,999	0	.0	0	.0	1	.9	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

## Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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