

Greater Regional Alliance of REALTORS®
Comparative Activity Report
March 2025

Note: This report reflects closed sales and current activity (sales written) in Ionia County.

March New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	50	56	-10.7%	Residential	54	82
Multi-Family	1	0	.0%	Multi-Family	3	70
Vacant Land	8	5	60.0%	Vacant Land	43	200
YTD New Listings				Total	100	
Residential	130	114	14.0%			
Multi-Family	5	0	.0%			
Vacant Land	37	14	164.3%			

Months of Inventory of Homes Based on Pending Sales 1.0

March CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	43	26.5%	12,324,660	41.8%	51	34	8,692,790	31
Multi-Family	3	.0%	427,000	.0%	13	0	0	0
Vacant Land	9	50.0%	792,500	39.2%	172	6	569,500	213
Total All Sales	55	37.5%	13,544,160	46.2%		40	9,262,290	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	101	4.1%	25,585,658	2.4%	97	24,995,566
Multi-Family	3	200.0%	427,000	103.3%	1	210,000
Vacant Land	19	26.7%	1,338,700	16.5%	15	1,148,800
Total All Sales	123	8.8%	27,351,358	3.8%	113	26,354,366

Stats based on CLOSED Sales						
	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	286,620	255,670	12.1%	253,323	257,686	-1.7%
Avg Sale Overall	246,257	231,557	6.3%	222,369	233,224	-4.7%

March Pending Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	54	22.7%	13,988,935	20.8%	44	11,580,500	20
Multi-Family	1	.0%	225,000	.0%	0	0	0
Vacant Land	5	-16.7%	410,000	-9.3%	6	452,000	276
Total All Sales	60	20.0%	14,623,935	21.5%	50	12,032,500	

Year-to-Date PENDING Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	141	20.5%	35,504,193	8.3%	117	32,792,176	
Multi-Family	3	.0%	450,000	.0%	0	0	
Vacant Land	17	13.3%	1,392,000	4.9%	15	1,326,800	
Total All Sales	161	22.0%	37,346,193	9.5%	132	34,118,976	

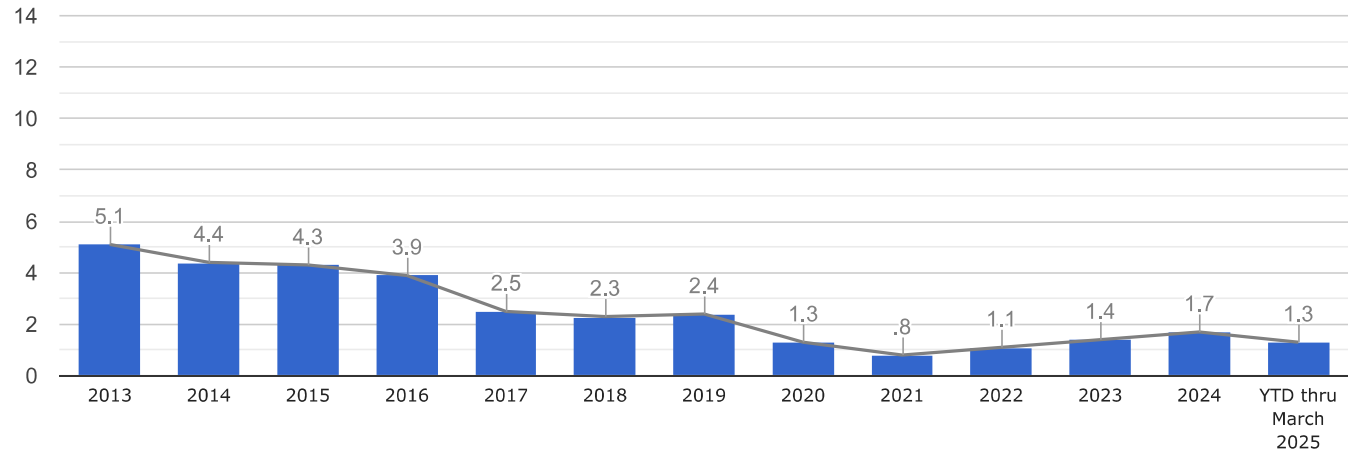
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	259,054	263,193	-1.6%	251,803	280,275	-10.2%
Avg Sale Overall	243,732	240,650	1.3%	231,964	258,477	-10.3%

2025 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	1	1.0	1	.7
40,000 to 49,999	0	.0	0	.0	0	.0	0	.0
50,000 to 59,999	1	2.3	1	1.9	1	1.0	1	.7
60,000 to 69,999	1	2.3	1	1.9	1	1.0	3	2.1
70,000 to 79,999	0	.0	0	.0	0	.0	1	.7
80,000 to 89,999	1	2.3	0	.0	1	1.0	1	.7
90,000 to 99,999	0	.0	1	1.9	1	1.0	2	1.4
100,000 to 119,999	1	2.3	1	1.9	3	3.0	1	.7
120,000 to 139,999	0	.0	3	5.6	2	2.0	9	6.4
140,000 to 159,999	2	4.7	5	9.3	6	5.9	9	6.4
160,000 to 179,999	3	7.0	4	7.4	11	10.9	14	9.9
180,000 to 199,999	4	9.3	7	13.0	12	11.9	19	13.5
200,000 to 249,999	7	16.3	9	16.7	17	16.8	21	14.9
250,000 to 299,999	9	20.9	7	13.0	18	17.8	21	14.9
300,000 to 399,999	7	16.3	10	18.5	18	17.8	27	19.1
400,000 to 499,999	4	9.3	1	1.9	6	5.9	5	3.5
500,000 to 599,999	0	.0	2	3.7	0	.0	3	2.1
600,000 to 699,999	0	.0	1	1.9	0	.0	1	.7
700,000 to 799,999	2	4.7	1	1.9	2	2.0	2	1.4
800,000 to 899,999	1	2.3	0	.0	1	1.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	0	.0	0	.0	0	.0	0	.0

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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