

Greater Regional Alliance of REALTORS®
Comparative Activity Report
March 2025

Note: This report reflects closed sales and current activity (sales written) in Montcalm County.

March New Listings	2025	2024	% Chg	Current Listings		Avg DOM
Residential	72	66	9.1%	Residential	88	85
Multi-Family	2	0	.0%	Multi-Family	2	29
Vacant Land	13	13	.0%	Vacant Land	51	156
YTD New Listings				Total	141	
Residential	184	156	17.9%			
Multi-Family	7	0	.0%			
Vacant Land	26	36	-27.8%			

Months of Inventory of Homes Based on Pending Sales 1.4

March CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	56	51.4%	16,202,716	106.6%	52	37	7,843,027	29
Multi-Family	3	200.0%	705,000	220.5%	16	1	220,000	93
Vacant Land	7	75.0%	693,400	137.5%	101	4	292,000	57
Total All Sales	66	57.1%	17,601,116	110.7%		42	8,355,027	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	148	42.3%	37,509,336	55.8%	104	24,069,452
Multi-Family	4	300.0%	935,000	325.0%	1	220,000
Vacant Land	15	7.1%	1,280,100	-40.4%	14	2,148,000
Total All Sales	167	40.3%	39,724,436	50.3%	119	26,437,452

Stats based on CLOSED Sales	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	289,334	211,974	36.5%	253,441	231,437	9.5%
Avg Sale Overall	266,684	198,929	34.1%	237,871	222,163	7.1%

March Pending Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	63	5.0%	15,843,638	14.1%	60	13,888,790	22
Multi-Family	1	.0%	215,000	.0%	0	0	0
Vacant Land	11	120.0%	927,636	330.0%	5	215,750	160
Total All Sales	75	15.4%	16,986,274	20.4%	65	14,104,540	

Year-to-Date PENDING Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	164	10.8%	41,313,857	19.0%	148	34,723,304	
Multi-Family	5	150.0%	994,900	142.7%	2	409,900	
Vacant Land	21	31.3%	2,086,136	29.3%	16	1,613,850	
Total All Sales	190	14.5%	44,394,893	20.8%	166	36,747,054	

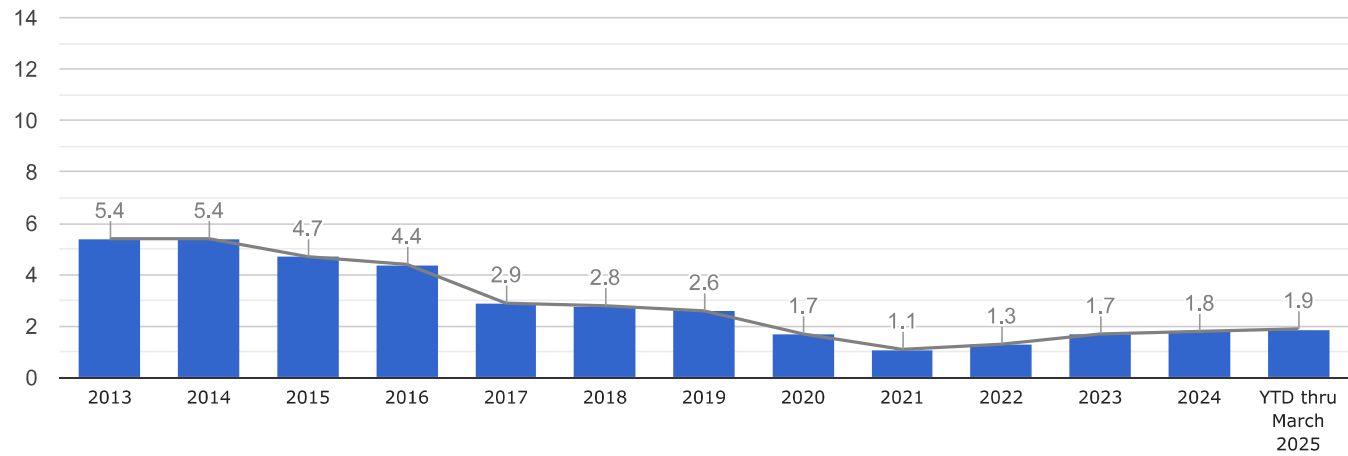
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	251,486	231,480	8.6%	251,914	234,617	7.4%
Avg Sale Overall	226,484	216,993	4.4%	233,657	221,368	5.6%

2025 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	1	1.8	0	.0	1	.7	0	.0
20,000 to 29,999	0	.0	1	1.6	0	.0	1	.6
30,000 to 39,999	1	1.8	1	1.6	3	2.0	2	1.2
40,000 to 49,999	1	1.8	0	.0	1	.7	3	1.8
50,000 to 59,999	0	.0	2	3.2	0	.0	2	1.2
60,000 to 69,999	1	1.8	0	.0	1	.7	1	.6
70,000 to 79,999	0	.0	1	1.6	1	.7	2	1.2
80,000 to 89,999	0	.0	1	1.6	1	.7	2	1.2
90,000 to 99,999	0	.0	0	.0	0	.0	1	.6
100,000 to 119,999	1	1.8	1	1.6	2	1.4	2	1.2
120,000 to 139,999	2	3.6	1	1.6	6	4.1	6	3.7
140,000 to 159,999	2	3.6	1	1.6	13	8.8	6	3.7
160,000 to 179,999	2	3.6	4	6.3	9	6.1	15	9.1
180,000 to 199,999	5	8.9	5	7.9	15	10.1	16	9.8
200,000 to 249,999	9	16.1	14	22.2	33	22.3	31	18.9
250,000 to 299,999	9	16.1	14	22.2	23	15.5	33	20.1
300,000 to 399,999	15	26.8	13	20.6	29	19.6	31	18.9
400,000 to 499,999	3	5.4	3	4.8	4	2.7	5	3.0
500,000 to 599,999	2	3.6	1	1.6	3	2.0	2	1.2
600,000 to 699,999	0	.0	0	.0	1	.7	1	.6
700,000 to 799,999	1	1.8	0	.0	1	.7	1	.6
800,000 to 899,999	0	.0	0	.0	0	.0	0	.0
900,000 to 999,999	0	.0	0	.0	0	.0	0	.0
1,000,000 or over	1	1.8	0	.0	1	.7	1	.6

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

Copyright 2025 MLS Exchange, Inc. All rights reserved.