

Greater Regional Alliance of REALTORS®
Comparative Activity Report
March 2025

Note: This report reflects closed sales and current activity (sales written) in Ottawa County.

March New Listings	2025	2024	% Chg	Current Listings	Avg DOM	
Residential	338	316	7.0%	Residential	378	69
Multi-Family	6	3	100.0%	Multi-Family	8	87
Vacant Land	32	23	39.1%	Vacant Land	148	264
YTD New Listings				Total	534	
Residential	771	741	4.0%			
Multi-Family	17	13	30.8%			
Vacant Land	89	92	-3.3%			

Months of Inventory of Homes Based on Pending Sales 1.3

March CLOSED Sales	Units	% Chg	2025 Volume	% Chg	Avg DOM	2024 Units	2024 Volume	Avg DOM
Residential	204	-15.0%	87,369,578	-13.0%	44	240	100,411,999	46
Multi-Family	3	-50.0%	1,426,000	-38.2%	124	6	2,305,900	21
Vacant Land	7	-66.7%	1,029,270	-58.6%	47	21	2,487,300	172
Total All Sales	214	-19.9%	89,824,848	-14.6%		267	105,205,199	

Year-to-Date CLOSED Sales	Units	% Chg	2025 Volume	% Chg	2024 Units	2024 Volume
Residential	532	-5.2%	221,367,479	-4.0%	561	230,500,805
Multi-Family	7	-36.4%	2,772,500	-49.1%	11	5,446,800
Vacant Land	42	-19.2%	7,395,474	-6.0%	52	7,867,543
Total All Sales	581	-6.9%	231,535,453	-5.0%	624	243,815,148

Stats based on CLOSED Sales	2025	March 2024	% Chg	YEAR-TO-DATE 2025	YEAR-TO-DATE 2024	% Chg
Avg Home Sale	428,282	418,383	2.4%	416,104	410,875	1.3%
Avg Sale Overall	419,742	394,027	6.5%	398,512	390,729	2.0%

March Pending Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	294	15.3%	138,865,192	21.3%	255	114,469,943	32
Multi-Family	4	300.0%	1,924,700	363.8%	1	415,000	5
Vacant Land	15	-40.0%	4,622,370	19.9%	25	3,854,400	148
Total All Sales	313	11.4%	145,412,262	22.5%	281	118,739,343	

Year-to-Date PENDING Sales

	2025			Avg DOM	2024		
	Units	% Chg	Volume		Units	Volume	Avg DOM
Residential	674	.1%	298,689,788	3.3%	673	289,078,659	
Multi-Family	9	-10.0%	3,844,600	10.6%	10	3,476,500	
Vacant Land	47	-29.9%	11,670,550	11.2%	67	10,496,140	
Total All Sales	730	-2.7%	314,204,938	3.7%	750	303,051,299	

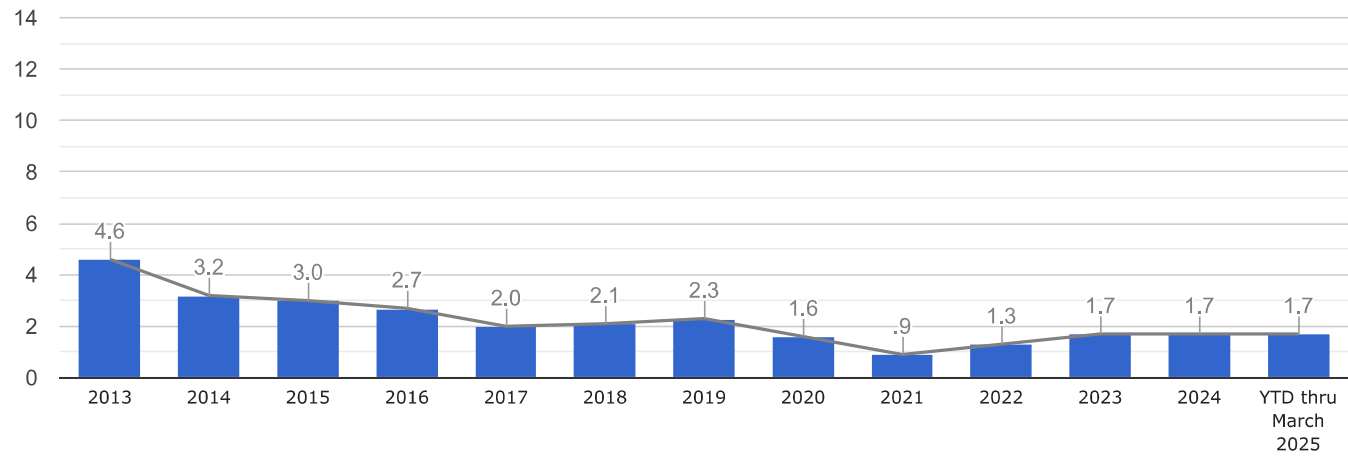
Stats based on PENDING Sales

	March			YEAR-TO-DATE		
	2025	2024	% Chg	2025	2024	% Chg
Avg Home Sale	472,331	448,902	5.2%	443,160	429,537	3.2%
Avg Sale Overall	464,576	422,560	9.9%	430,418	404,068	6.5%

2025 Sales of Residential Single Family Homes by Price Class

	March				YTD			
	Closed	%	Pending	%	Closed	%	Pending	%
Under to 19,999	0	.0	0	.0	0	.0	0	.0
20,000 to 29,999	0	.0	0	.0	0	.0	0	.0
30,000 to 39,999	0	.0	0	.0	0	.0	0	.0
40,000 to 49,999	0	.0	0	.0	1	.2	0	.0
50,000 to 59,999	0	.0	0	.0	0	.0	0	.0
60,000 to 69,999	0	.0	2	.7	1	.2	3	.4
70,000 to 79,999	0	.0	0	.0	0	.0	1	.1
80,000 to 89,999	0	.0	1	.3	0	.0	1	.1
90,000 to 99,999	0	.0	0	.0	0	.0	0	.0
100,000 to 119,999	0	.0	1	.3	0	.0	1	.1
120,000 to 139,999	1	.5	1	.3	3	.6	5	.7
140,000 to 159,999	5	2.5	2	.7	6	1.1	3	.4
160,000 to 179,999	2	1.0	2	.7	3	.6	5	.7
180,000 to 199,999	1	.5	1	.3	2	.4	4	.6
200,000 to 249,999	13	6.4	15	5.1	43	8.1	40	5.9
250,000 to 299,999	25	12.3	41	13.9	72	13.5	107	15.9
300,000 to 399,999	68	33.3	90	30.6	181	34.0	204	30.3
400,000 to 499,999	39	19.1	59	20.1	108	20.3	140	20.8
500,000 to 599,999	29	14.2	36	12.2	63	11.8	82	12.2
600,000 to 699,999	14	6.9	12	4.1	33	6.2	28	4.2
700,000 to 799,999	1	.5	10	3.4	3	.6	18	2.7
800,000 to 899,999	1	.5	4	1.4	1	.2	4	.6
900,000 to 999,999	0	.0	5	1.7	1	.2	6	.9
1,000,000 or over	5	2.5	12	4.1	11	2.1	22	3.3

Avg Months of Inventory



Source: grar.com (Greater Regional Alliance of REALTORS®)

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